

**AIRSTREAM INC - RETAIL PRICING/SALES ORDER**

2002 - 31' CLASSIC TRAVEL TRAILER

Date: 06/20/01

Order Date \_\_\_\_\_

Dealer Name \_\_\_\_\_ By \_\_\_\_\_ Retail Name \_\_\_\_\_

RETAIL BASE: \$57,218

UVW 7,150#

\_\_\_ Twin Bed "A"                      SGBYR2-13A  
 \_\_\_ Queen Bed "W"                    SGBYR2-13W

**COLOR SCHEMES:**

\_\_\_ Mandalay Blue    Opt. 47                      \_\_\_ Golden Oak            Opt. 32  
 \_\_\_ Georgia Peach   Opt. 35                      \_\_\_ Mystic Mint           Opt. 46

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 452	110420-19	_____	CANADA-CSA	18 #
\$ 406	109893-14	_____	CANADA-CSA-CONVECTION MICROWAVE	10 #
\$ 461	110657-01	_____	CD CHANGER - SONY 10 UNIT	7 #
\$ 346	110551-01	_____	FLOORING OAK LAMINATE	47 #
\$ 308	110839	_____	HICKORY HARDWOOD FLOORING	47 #
\$ 8,081	110829-01	_____	LIMITED UPGRADE PACKAGE	0 #
\$ 1,031	110759-04	_____	LOUNGE-LEATHER W/70TH ANNIV LOGO	0 #
\$ 216	109893-12	_____	MICROWAVE-CONV W/3-BURNER COOKTOP	10 #
\$ 1,103	110701	_____	RECLINER-LEATHER-AVANT W/OTTOMAN	95 #
\$ 997	110695	_____	RECLINER-LEATHER-PHASE III	97 #
\$ 1,273	110653	_____	REFRIGERATOR 2-WAY 10CF	19 #
\$ 170	109889	_____	SKYLIGHT-BATH W/SHADE	9 #
\$ 343	109885	_____	SKYLIGHT-GALLEY W/SHADE	10 #
\$ 185	109370-01	_____	TIRE, BW SPARE W/STEEL WHEEL LRD	60 #

\*The Limited Upgrade Package Includes: Burgundy Exterior Graphics/Awnings, Gold Accent Raised Lettering on Exterior, Hickory Wood Interior, Electric Stabilizer Jacks, Flag Storage Box, Brass Lavatory/Shower Hardwatre, Brass/Acrylic Cabinet Pulls, Burgundy Zip Dee Chairs, 40# LP Bottles & Cover, Acrylic Warp Protectors, Pure Touch Filtering Faucet w/Pull-Out Wand, Acrylic Entrance Door Handle "Limited", Hardwood Tops, Jackets/Caps.

**\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.**

**DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.**

**AIRSTREAM INC \* 419 WEST PIKE ST \* JACKSON CENTER, OH 45334**