

AIRSTREAM INC - RETAIL PRICING/SALES ORDERS

2002 - AIRSTREAM LAND YACHT 396 XL

Date: 06/19/01

Order Date \_\_\_\_\_

Dealer Name \_\_\_\_\_ By \_\_\_\_\_ Retail Name \_\_\_\_\_

RETAIL BASE: \$226,939 UVW 25,750#

396 XL Queen Bed "J" off Rear Wall XTT2Z2-13J

COLOR SCHEMES:

INTERIOR WOOD:

___ Mandalay Blue	Opt. 47	___ Walnut Cabinetry	Opt. 02
___ Golden Oak	Opt. 32	___ Hickory Cabinetry	Opt. 03
___ Georgia Peach	Opt. 35		
___ Mystic Mint	Opt. 46		

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 299	110173-38C	_____	CANADA-AWN-PATIO/WINDOW-AUTUMN	0 #
\$ 299	110173-39C	_____	CANADA-AWN-PATIO/WINDOW-EMERALD	0 #
\$ 299	110173-40C	_____	CANADA-AWN-PATIO/WINDOW-LT DRIFT	0 #
\$ 299	110173-42C	_____	CANADA-AWN-PATIO/WINDOW-ROMAN SD	0 #
\$ 299	110173-41C	_____	CANADA-AWN-PATIO/WINDOW-ST BLUE	0 #
\$ 94	110137-17	_____	CANADA-CSA-3 BURNER W/OVEN	0 #
\$ 893	110388-14	_____	CANADA-DOT	45-#
\$ 446	110656-01	_____	A/C-2-BRISKAIR 15,000 W/HEAT PUMP	0 #
\$ 533	110456-08	_____	AWNING-FRONT DOOR-AUTUMN/ROMAN	26 #
\$ 533	110456-09	_____	AWNING-FRONT DOOR-EMERALD CLAY	26 #
\$ 533	110456-11	_____	AWNING-FRONT DOOR-GOLD	26 #
\$ 545	110456-10	_____	AWNING-FRONT DOOR-LT DRIFTWOOD	26 #
\$ 533	110456-07	_____	AWNING-FRONT DOOR-STEEL BLUE	26 #
\$ 299	110173-46C	_____	AWNINGS PAT/WIN CSA GOLD	0 #
\$ 521	110641-03	_____	CARPET INLAY LOUNGE ONLY	0 #
\$ 461	110657-01	_____	CD CHANGER - SONY 10 UNIT	7 #
\$ 205	110646	_____	CHAIRS-FREE STANDING (2)-OAK	24 #
\$ 205	110646-01	_____	CHAIRS-FREE STDG-(2)-WALNUT	27 #
\$ 0	110634-39	_____	EXTERIOR PAINT XL 396 GOLD	0 #
\$ 0	110634-34	_____	EXTERIOR PAINT XL396 AUTUMNWOOD	0 #
\$ 0	110634-35	_____	EXTERIOR PAINT XL396 EMERALD CLAY	0 #
\$ 0	110634-36	_____	EXTERIOR PAINT XL396 LT.DRIFTWOOD	0 #
\$ 0	110634-38	_____	EXTERIOR PAINT XL396 R.SANDS	0 #
\$ 0	110634-37	_____	EXTERIOR PAINT XL396 STEEL BLUE	0 #
\$ 262	964934-01	_____	FLIP SHELF ASSY-CORIAN	12 #
\$ 247	110837	_____	FLOOR SAFE W/KEY LOCK	0 #
\$ 2,000	110842	_____	FULL PAINT OPTION	0 #
\$ 140	110639	_____	LADDER ON REAR	17 #
\$ 1,098	110631-01	_____	LEATHER "J" LOUNGE 64"	0 #
\$ 273	110651	_____	LIGHT - REMOTE SEARCH	6 #
\$ 415	110638	_____	MIRRORS HEATED/REMOTE EXT. CHROME	0 #
\$ 757	110684	_____	POWER CORD RETRACTOR 50 AMP	35 #
\$ 138	110137-11	_____	RANGE - 3 BURNER COOKTOP W/OVEN	12 #
\$ 0	110701-04	_____	RECLINER - AVANTGLIDE W/OTTOMAN	19-#
\$ 1,083	110642	_____	REFRIGERATOR 12CF SS W/ICEMAKER	75 #
\$ 341	110636	_____	ROCKGUARD REAR W/BRITE INSERT	31 #
\$ 578	110629	_____	ROLL-OUT TRAY - 42"	53 #
\$ 2,088	110830	_____	SATELLITE DISH	0 #
\$ 1,501	110830-02	_____	SATELLITE DISH WITHOUT RECEIVER	0 #
\$ 1,164	110628	_____	SEAT-POWER BUDDY W/FOOTREST/VIBRA	25 #
\$ 1,046	110668	_____	SEAT-POWER PASS-P FOOTREST/VIBRA	1 #
\$ 176	109741-05	_____	SKYLIGHT-GALLEY W/SHADE	10 #
\$ 726	110643	_____	SOLAR PANEL (53WATT)	18 #
\$ 353	110026-02	_____	VENT - FANTASTIC ROOF - IN BATH	14 #
\$ 1,301	110633	_____	WASHER/DRYER COMBINATION	170 #

\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.

AIRSTREAM INC \* 419 WEST PIKE STREET \* JACKSON CENTER, OH 45334