

AIRSTREAM INC - RETAIL PRICING/SALES ORDER

2000 - 25' EXCELLE TRAVEL TRAILER

Date: 09/30/99

Order Date _____

Dealer Name _____ By _____ Retail Name _____

RETAIL BASE: \$46,509

UVW 6,000#

___ Twin Bed "A" SGEYJY-13A

___ Queen Bed "B" SGEYJY-13B

COLOR SCHEMES:

___ Tropical Isle Opt. 38 ___ Mosaic Blue Opt. 37
 ___ Vintage Leaf Opt. 24 ___ Roman Sands Opt. 39

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 224	110420-15	___	CANADA - CSA	18 #
\$ 1,060	110448	___	AWNINGS-WINDOW-16'4.5" & 52"REAR	88 #
\$ 461	110657-01	___	CD CHANGER - SONY 10 UNIT	7 #
\$ 171	109434	___	DELUXE TANK MONITORING SYSTEM	1 #
\$ 342	109134	___	LPG 30# ALUMINUM BOTTLES	13-#
\$ 343	109885	___	SKYLIGHT, GALLEY, W/SHADE	10 #
\$ 185	109370	___	TIRE, BW RAD SPARE W/STEEL WHEEL	54 #

\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.

AIRSTREAM INC * 419 WEST PIKE STREET * JACKSON CENTER, OH 45334