

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1999 - LAND YACHT 30' MOTORHOME

Date: 11/20/98

Order Date _____

Dealer Name _____ By _____ Retail Name _____

RETAIL BASE: \$ 85,146

UVW 13,650#

___ Queen Bed "C" GJGGPX-13C
 ___ Twin Bed "A" GJGGPX-13A

COLOR SCHEMES:

___ South Beach Opt. 25 ___ Blue Bayou Opt. 31
 ___ Vintage Leaf Opt. 24 ___ Peridot Opt. 41
 ___ Roman Sands Opt. 39

| RETAIL | PART # | 'X' | DESCRIPTION | WEIGHT |
|----------|-----------|-----|----------------------------------|--------|
| \$ 1,094 | 110383-06 | ___ | CANADA - CSA - 30' LYMH | 30 # |
| \$ 1,094 | 110388-06 | ___ | CANADA - DOT - 30' LYMH | 30 # |
| \$ 346 | 110026-01 | ___ | CANADA - VENT FAN BEDROOM | 14 # |
| \$ 152 | 109480 | ___ | AUXILIARY DEFROSTER FANS | 4 # |
| \$ 311 | 109428 | ___ | FLOORING, GALLEY OAK PLANK | 33 # |
| \$ 349 | 110144 | ___ | INVERTER (OPERATES DASH TV ONLY) | 6 # |
| \$ 432 | 109523 | ___ | KEYLESS ENTRY | 2 # |
| \$ 3,081 | 110407-01 | ___ | LEVELING JACKS PG 190 WB MANUAL | 302 # |
| \$ 2,055 | 985299-03 | ___ | MONITOR-BACK UP-TV CHEVY LYMH | 20 # |
| \$ 490 | 110497 | ___ | PASSENGER SEAT W/POWER | 20 # |
| \$ 180 | 108983-05 | ___ | RANGE 3BURNER W/OVEN 30' LYMH | 20 # |
| \$ 293 | 110312-01 | ___ | REFRIGERATOR W/ICE MAKER 2-WAY | 6 # |
| \$ 119 | 110309-03 | ___ | SKYLIGHT BATH W/SHADE 30' | 4 # |
| \$ 176 | 109741 | ___ | SKYLIGHT GALLEY/SHADE | 10 # |
| \$ 346 | 110026 | ___ | VENT FANTASTIC ROOF (BEDROOM) LY | 14 # |
| \$ 404 | 109678 | ___ | VIDEO CASSETTE PLAYER | 11 # |
| \$ 707 | 109557-02 | ___ | 50 AMP SERVICE - LYMH GAS | 39 # |

\$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.