

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1997 - 34' LIMITED TRAVEL TRAILER

Date: 09/19/96

Serial Number _____ Order Date _____ Req. _____ Ship Via _____
 Dealer Name _____ Authorized By _____ Retail Name _____

RETAIL BASE: \$ 59,699

MODEL: 34' Side Bath

___Twin(SHLYUV-13A) - 8,120# ___QUEEN(SHLYUV-13J) - 8,070#
 ___QUEEN "Wardrobe" (SHLYUV-13W) - 8,080#

COLOR SCHEMES:

___ Emerald Opt.17 ___ Catseye Opt.18
 ___ Golden Berle Opt. 19 ___ Chantilly Opt.20

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 252	110420-09	___	CSA OPTION - 34' LTD	4-#
\$ 252	110421-09	___	DOT OPTION - 34' LTD	4-#
\$ 411	109874	___	BEDROOM, "W" (QUEEN W/WARDROBE)	1 #
\$ 311	109428	___	FLOORING, GALLEY OAK PLANK	30 #
\$ 1,137	109881-05	___	GALLEY TOP 1PC POLYMER (N/A CSA)	45 #
\$ 506	108417	___	LIGHTS, FLUORESCENT	12 #
\$ 0	109886-05	___	RANGE 3BURNER W/OVEN&MICRO 34LTWB	38 #
\$ 170	109889	___	SKYLIGHT, BATH W/SHADE	12 #
\$ 343	109885	___	SKYLIGHT, GALLEY, W/SHADE	12 #
\$ 185	109370	___	TIRE, BW RAD SPARE W/STEEL WHEEL	54 #
\$ 299	110289-01	___	WARDROBES HANGING RS & CS TWIN	39 #
\$ 136	107636	___	WINDOW, STACKED, 30" (FWD OF DOOR)	4 #
\$ 425	109325	___	WRAP PROTECTORS	19 #

NOTE: \$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.