

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1997 - 21' EXCELLA TRAVEL TRAILER

Date: 09/19/96

Serial Number _____ Order Date _____ Req. _____ Ship Via _____

Dealer Name _____ Authorized By _____ Retail Name _____

RETAIL BASE: \$ 32,392

MODEL: 21' Corner Double 48" x 78" (SCEYEV-13C) - 4,760#

COLOR SCHEMES:

___ Emerald Opt.17 ___ Catseye Opt.18
 ___ Golden Berle Opt.19 ___ Chantilly Opt.20

RETAIL	PART #	'X'	DESCRIPTION	WEIGHT
\$ 39	110420-02	___	CSA OPTION 21' TRL	4-#
\$ 39	110421-02	___	DOT OPTION - 21'	4-#
\$ 343	109885	___	SKYLIGHT, GALLEY, W/SHADE	12 #

NOTE: \$250 CHARGE FOR DEVIATIONS FROM STANDARD PRODUCTION PLUS COST OF MATERIALS.

DUE TO WEIGHT RESTRICTIONS, NOT ALL OPTIONS MAY BE POSSIBLE. WEIGHTS ARE SUBJECT TO CHANGE ACCORDING TO PRODUCTION AND/OR VENDOR MODIFICATIONS.