

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1996 - 34' EXCELLA FRONT KITCHEN WIDE BODY TRAVEL TRAILER Date: 11/15/95
 Serial Number _____ Order Date _____ Req. _____ Ship Via _____
 Dealer Name _____ Authorized By _____ Retail Name _____

RETAIL BASE: \$48,308

MODEL: 34' Side Bath
 Twin(SFEYUT-13A) _____ QUEEN(SFEYUT-13J) _____ QUEEN "Wardrobe" (SFEYUT-13W)

COLOR SCHEMES:

____ Sunset Blvd. Opt.44 _____ Devon Opt.26 _____ Bijan Opt.38
 ____ Halston Opt.42 _____ Chantilly Opt.20 _____ Tuscany Opt.16
 ____ Armani Opt.36

RETAIL	PART #	'X'	DESCRIPTION
\$ 411	109874	_____	BEDROOM, "W" (QUEEN W/WARDROBE)
\$ 195	109595	_____	A/C W/HEAT PUMP& WALL THERMO.
\$ 1,025	107471	_____	ALUMINUM WHEELS (6)
\$ 246	109038-03	_____	AWNING CS REAR 3' EXCELLA
\$ 271	109047-05	_____	AWNING FRONT 52.625" EXC
\$ 551	109128-01	_____	AWNING R.S. 14' 10" WINDOW
\$ 271	109047-07	_____	AWNING REAR WINDOW 52.625 EXC
\$ 371	109739-01	_____	AWNING REAR WINDOW 8' EXC
\$ 246	109038-04	_____	AWNING RS REAR 3' EXCELLA
\$ 1,256	109036	_____	AWNING, C.S. PATIO 21'4"
\$ 100	109050	_____	AWNING, PATIO, CENTER SUPPORT
\$ 721	109501	_____	BATHROOM UPGRADE PACKAGE*
\$ 670	109744-02	_____	CD PLAYER AMP 4 SPKRS
\$ 259	109771	_____	CHAIR, DINETTE, FOLDING, OAK(2)
\$ 0	110345-01	_____	CHINA CAB IN LIEU OF STACK WINDOW
\$ 0	110016-09	_____	CHINA CABINET W/OAK H.WOOD TOPS
\$ 692	109115-05	_____	DOOR REAR ENTRY
\$ 137	109895-01	_____	DOOR, HINGED, BATHROOM, EXC
\$ 164	109594	_____	FAUCET, ONE TOUCH - GALLEY
\$ 136	109644	_____	FLAG POLE STORAGE
\$ 512	109951	_____	FLOORING, GALLEY OAK
\$ 0	110016-06	_____	FREE STDG DIN W/OAK H.WOOD (ONLY)
\$ 0	109761-03	_____	FREE STDG DINETTE W/OAK LAM TOP
\$ 206	110035-02	_____	GRAPHICS WAVE
\$ 531	110298	_____	LEATHER DINETTE
\$ 514	110296-03	_____	LEATHER LOUNGE 34FK
\$ 172	110329	_____	LEATHER SWIVEL CHAIR
\$ 438	108417-04	_____	LIGHTS FLUORESCENT
\$ 126	107663	_____	LPG 40# ALUMINUM BOTTLES
\$ 199	109426-01	_____	MATTRESS, FOAM, DELUXE, "A"
\$ 199	109426-04	_____	MATTRESS, FOAM, DELUXE, "J"
\$ 493	110016-02	_____	OAK HARDWOOD TOPS 34F
\$ 0	109886-04	_____	RANGE 3BURNER W/OVEN&MIC EXC 34F
\$ 55	110293	_____	REFER INSERTS GLOSS BLACK
\$ 266	109737-02	_____	REFRIGERATOR W/ICE MAKER 2-WAY
\$ 225	109461-10	_____	SHADES, DAY/NIGHT ALL
\$ 113	109461-09	_____	SHADES, DAY/NIGHT BEDROOM
\$ 0	109424-01	_____	SHADES, PULL 34'F
\$ 170	109889	_____	SKYLIGHT, BATH W/SHADE
\$ 343	109885	_____	SKYLIGHT, GALLEY, W/SHADE
\$ 343	109961	_____	SKYLIGHT, LOUNGE W/SHADE
\$ 225	110012-02	_____	SOLAR PANEL, 5 WATT W/METER
\$ 708	110012-01	_____	SOLAR PANEL, 53 WATT W/METER
\$ 569	110012-03	_____	SOLAR PANEL, 53 WATT, 2ND PANEL
\$ 104	994073	_____	SPARE TIRE BRACKET
\$ 348	109326-01	_____	STONE GUARD, 1-PC. SOLAR GRAY
\$ 185	109370	_____	TIRE, BW RAD SPARE W/STEEL WHEEL
\$ 103	109132	_____	TV ANTENNA BOOSTER, CABLE, TELE-HK
\$ 116	109975-02	_____	TV CAB.(NO TV) OPT. 34'EXC BEDRM
\$ 541	109884	_____	TV 13"BUILT IN OVERHEAD
\$ 480	109883-03	_____	TV, 9" BUILT IN 34 EXC
\$ 56	109742-01	_____	VENT,FANTASTIC ROOF FAN
\$ 283	110289	_____	WARDROBES HANG.W/ROOFLOCKERS TWIN
\$ 1,253	109974	_____	WASHER/DRYER
\$ 164	109499	_____	WATER PURIFIER W/SEPARATE FAUCET
\$ 425	109325-01	_____	WRAP PROTECTORS
\$ 1,385	109255	_____	1000 PACKAGE 34' EXCELLA*

NOTE: There will be a \$250.00 charge for deviations from standard production plus cost of materials.

* Excella 1000 Package includes: Exterior "1000" Castings, Easy Lift Blinds (Bedroom&Galley), Tamarak Level, Screen Door Guard, Pleated Day/Night Shades (Lounge&Dinette), Zip Dee Chairs(2), One Touch Faucet, Heat Pump & Wall Thermostat on Air Conditioner.

* Bathroom Upgrade Package includes: Marble Lavy Top, Brass Handi-Lav Faucet&Hdw.
 AIRSTREAM, INC. * 419 WEST PIKE STREET * JACKSON CENTER, OH. 45334