

AIRSTREAM INC., -- RETAIL PRICING/SALES ORDER

1996 - 30' EXCELLA WIDE BODY TRAVEL TRAILER Date: 11/15/95
 Serial Number _____ Order Date _____ Req. _____ Ship Via _____
 Dealer Name _____ Authorized By _____ Retail Name _____
 RETAIL BASE: \$41,720
 MODEL: 30' Side Bath
 Twin(SJEYPT-13A) _____ QUEEN(SJEYPT-13J) _____ QUEEN "Wardrobe" (SJEYPT-13W)

COLOR SCHEMES:

____ Sunset Blvd. Opt.44 ____ Devon Opt.26 ____ Bijan Opt.38
 ____ Halston Opt.42 ____ Chantilly Opt.20 ____ Armani Opt.36
 ____ Tuscany Opt.16

RETAIL	PART #	'X'	DESCRIPTION
\$ 411	109874	_____	BEDROOM, "W" (QUEEN W/WARDROBE)
\$ 195	109595	_____	A/C W/HEAT PUMP& WALL THERMO.
\$ 681	994230	_____	ALUMINUM WHEELS (4)
\$ 1,288	110366-01	_____	AWNING C.S. PATIO 21'7" EXC
\$ 246	109038-03	_____	AWNING CS REAR 3' EXCELLA
\$ 271	109047-05	_____	AWNING FRONT 52.625" EXC
\$ 271	109047-07	_____	AWNING REAR WINDOW 52.625 EXC
\$ 541	109796-01	_____	AWNING RS FRONT 13'4" EXCELLA
\$ 246	109038-04	_____	AWNING RS REAR 3' EXCELLA
\$ 1,203	109039	_____	AWNING, C.S. PATIO 16'4.5"
\$ 100	109050	_____	AWNING, PATIO, CENTER SUPPORT
\$ 721	109501-02	_____	BATHROOM UPGRADE PACKAGE*
\$ 259	108065-30	_____	BLINDS, E-Z LIFT (30' EXC)
\$ 670	109744-02	_____	CD PLAYER AMP 4 SPKRS
\$ 259	109771	_____	CHAIR, DINETTE, FOLDING, OAK(2)
\$ 171	109434	_____	DELUXE TANK MONITORING SYSTEM
(\$ 273)	109121-05	_____	DRAWERS,ADD,DELETE MICROWAVE 30EX
\$ 164	109594	_____	FAUCET, ONE TOUCH - GALLEY
\$ 311	109428	_____	FLOORING, GALLEY OAK PLANK
\$ 130	110016-08	_____	FREE STDG DIN W/OAK H.WOOD (ONLY)
\$ 0	109761-06	_____	FREE STDG DINETTE W/LAMINATE TOP
\$ 993	109881-02	_____	GALLEY TOP, 1 PC POLYMER
\$ 3,267	109856-02	_____	GENERATOR LP W/40# ALUM BOTTLES
\$ 206	110035-02	_____	GRAPHICS WAVE
\$ 531	110298	_____	LEATHER DINETTE
\$ 514	110296-02	_____	LEATHER LOUNGE
\$ 599	110329-01	_____	LEATHER SWIVEL CHAIR
\$ 438	108417-01	_____	LIGHTS FLUORESCENT 30' TRL
\$ 297	109134	_____	LPG 30# ALUMINUM BOTTLES
\$ 396	109135	_____	LPG 40# ALUMINUM BOTTLES
\$ 199	109426-01	_____	MATTRESS, FOAM, DELUXE, "A"
\$ 199	109426-04	_____	MATTRESS, FOAM, DELUXE, "J"
\$ 238	109893-01	_____	MICROWAVE, CONV W/3BURNER COOKTOP
\$ 701	110016-04	_____	OAK HARDWOOD TOP OPT LIFT-UP TABL
\$ 871	110016-03	_____	OAK HARDWOOD TOPS 30'
\$ 195	109784-01	_____	OAK LAMINATE TOP LIFT-UP TABLE
\$ 55	110293	_____	REFER INSERTS GLOSS BLACK
\$ 266	109737-02	_____	REFRIGERATOR W/ICE MAKER 2-WAY
\$ 508	109461-07	_____	SHADES, DAY/NIGHT ALL WIN 30' EXC
\$ 163	109461-30	_____	SHADES, DAY/NIGHT BED AND GALLEY
\$ 192	109424-30	_____	SHADES, PULL, 30' EXC
\$ 170	109889	_____	SKYLIGHT, BATH W/SHADE
\$ 343	109885	_____	SKYLIGHT, GALLEY, W/SHADE
\$ 225	110012-02	_____	SOLAR PANEL, 5 WATT W/METER
\$ 708	110012-01	_____	SOLAR PANEL, 53 WATT W/METER
\$ 569	110012-03	_____	SOLAR PANEL, 53 WATT, 2ND PANEL
\$ 104	994073	_____	SPARE TIRE BRACKET
\$ 518	109326	_____	STONE GUARD, 3PC. SOLAR GREY
\$ 419	108840	_____	SWIVEL CHAIR
\$ 185	109370	_____	TIRE, BW RAD SPARE W/STEEL WHEEL
\$ 103	109132	_____	TV ANTENNA BOOSTER, CABLE TELE-HK
\$ 116	109975-04	_____	TV CAB. (NO TV) OPT. EXC BEDRM
\$ 541	109884	_____	TV 13" BUILT IN OVERHEAD
\$ 480	109883-04	_____	TV, 9" BUILT IN 30 EXC BEDROOM
\$ 56	109742-01	_____	VENT, FANTASTIC ROOF FAN
\$ 283	110289	_____	WARDROBES HANG W/ROOFLOCKERS TWIN
\$ 164	109499	_____	WATER PURIFIER W/SEPARATE FAUCET
\$ 425	109325	_____	WRAP PROTECTORS
\$ 1,385	109255-30	_____	1000 PACKAGE EXCELLA*

NOTE: There will be a \$250.00 charge for deviations from standard production plus cost of materials.

* Excella 1000 Package includes: Exterior "1000" Castings, Easy Lift Blinds (Bedroom, Galley), Tamarak Level, Screen Door Guard, Day/Nite Shades (Lounge & Dinette), Zip Dee Chairs (2), One Touch Faucet, Heat Pump & Wall Thermo. on A/C.

* Bathroom Upgrade Package includes: Marble Lavy Top, Brass Handi-Lav Faucet & Hardware.

AIRSTREAM, INC. * 419 WEST PIKE STREET * JACKSON CENTER, OH. 45334