

AIRSTREAM, INC. -- RETAIL PRICING/SALES ORDER

1995 - 34' EXCELLA TRAVEL TRAILER

Date: 11/08/94

Serial Number _____ Order Date _____ Req. _____ Ship Via _____

Dealer Name _____ Authorized By _____ Retail Name _____

RETAIL BASE: \$46,958

MODEL: 34' Side Bath

Twin(SGEAUS-13A) _____ QUEEN(SGEAUS-13J) _____ QUEEN "Wardrobe" (SGEAUS-13W)

COLOR SCHEMES:

___ Les Miserables	Opt.48	___ Mozart	Opt.11	___ Chopin	Opt.03
___ Beethoven	Opt.01	___ Shubert	Opt.09	___ Phantom	Opt.46
___ Les Miserables/LL	Opt.49	___ Mozart/LL	Opt.12	___ Chopin/LL	Opt.04
___ Beethoven/LL	Opt.02	___ Shubert/LL	Opt.10	___ Phantom/LL	Opt.47

RETAIL	PART #	'X'	DESCRIPTION
\$ 360	109874	_____	BEDROOM, "W" (QUEEN W/WARDROBE)
\$ 88	109595	_____	A/C, ELECTRONIC CONTROL
\$ 239	109038-03	_____	AWNING CS REAR 3' EXCELLA
\$ 239	109047-03	_____	AWNING FRONT 47" EXCELLA
\$ 360	109739-01	_____	AWNING REAR WINDOW 8' EXC
\$ 239	109047-04	_____	AWNING REAR 47" EXCELLA
\$ 1,219	109036	_____	AWNING, C.S. PATIO 21'4"
\$ 97	109050	_____	AWNING, PATIO, CENTER SUPPORT
\$ 535	109128-01	_____	AWNING, R.S. 14' 10"
\$ 710	109501	_____	BATHROOM UPGRADE PACKAGE*
\$ 135	109895-01	_____	DOOR, HINGED, BATHROOM, EXC
\$ 682	109115-03	_____	DOOR, REAR ENTRANCE W/WINDOW EXC
\$ 162	109594	_____	FAUCET, ONE TOUCH - GALLEY
\$ 134	109644	_____	FLAG POLE STORAGE
\$ 277	109428	_____	FLOORING, GALLEY OAK PLANK
\$ 433	109430	_____	FURNACE, 2ND, 34-A
\$ 433	109430-01	_____	FURNACE, 2ND, 34-J
\$ 1,270	109881-01	_____	GALLEY TOP, 1 PC POLYMER
\$ 2,653	109856-01	_____	GENERATOR W/40# ALUM BOTTLES
\$ 200	110035-02	_____	GRAPHICS, "WAVE"
\$ 1,013	109446-04	_____	LEATHER COMFORT PACKAGE*
\$ 473	108417	_____	LIGHTS, FLUORESCENT
\$ 405	109131-02	_____	LOUNGE, RS
\$ 124	107663	_____	LPG 40# ALUMINUM BOTTLES
\$ 195	109426-04	_____	MATTRESS, DELUXE FOAM, ISLAND DBL
\$ 195	109426-01	_____	MATTRESS, DELUXE FOAM, TWIN BED
\$ 1,257	110016-01	_____	OAK HARDWOOD TABLES 34' & 34R
\$ 765	109744-02	_____	RADIO, W/CD PLAYER AMP 4 SPKRS
\$ 0	109886-02	_____	RANGE, 3 BURNER W/OVEN & MICRO EXC
\$ 109	109314	_____	REFER INSERTS, RAISED PANEL
\$ 262	109737	_____	REFRIGERATOR W/ICE MAKER, 2-WAY
\$ 166	109461	_____	SHADES, DAY/NIGHT PLTD BED&GALLEY
\$ 0	109424-34	_____	SHADES, PULL, 34'
\$ 262	109461-01	_____	SHADES, DAY/NIGHT PLTD ALL WINDOWS
\$ 167	109889	_____	SKYLIGHT, BATH W/SHADE
\$ 325	109885	_____	SKYLIGHT, GALLEY, W/SHADE
\$ 221	110012-02	_____	SOLAR PANEL, 5 WATT W/METER
\$ 698	110012-01	_____	SOLAR PANEL, 53 WATT W/METER
\$ 560	110012-03	_____	SOLAR PANEL, 53 WATT 2ND PANEL
\$ 103	994073	_____	SPARE TIRE BRACKET
\$ 510	109326	_____	STONE GUARD, 3PC. SOLAR GREY
\$ 180	109370	_____	TIRE, BW RAD SPARE W/STEEL WHEEL
\$ 101	109132	_____	TV ANT. W/BOOSTER, CABLE, TELE-HK
\$ 115	109975-02	_____	TV CABINET (NO TV) BEDROOM
\$ 490	109884	_____	TV, 13" (INSTALLED IN STD CAB.)
\$ 425	109883-03	_____	TV, 9" BUILT IN 34 EXC
\$ 55	109742-01	_____	VENT, FANTASTIC ROOF FAN W/THERMO
\$ 162	109499	_____	WATER PURIFIER W/SEPARATE FAUCET
\$ 1,010	107471	_____	WHEELS, ALUMINUM, (6)
\$ 134	107636	_____	WINDOW, STACKED, 30" (FWD OF DOOR)
\$ 419	109325	_____	WRAP PROTECTORS
\$ 1,365	109255	_____	1000 PACKAGE EXCELLA*

* Leather Comfort Package Incl.: Combination Leather, Vinyl & Fabric Insert on Cocktail Chair, Dinette & Sofa

* Excella 1000 Package includes: Exterior "1000" Castings, Easy Lift Blinds (Bedroom&Galley), Tamarak Level, Screen Door Guard, Pleated Day/Night Shades (Lounge&Dinette), Appliance Garage, Zip Dee Chairs(2), One Touch Faucet and Electronic Controls on Air Conditioner.

* Bathroom Upgrade Package includes: Marble Lavy Top, Brass Handi-Lav Faucet&Hdw.