

RETAIL PRICING/SALES ORDER

AIRSTREAM, INC.

1994 - 30' FRONT KITCHEN EXCELLA TRAVEL TRAILER

01-19-94

SERIAL NUMBER _____ ORDER DATE _____ REQ. SHIP _____ SHIP VIA _____

DEALER NAME _____ AUTHORIZED BY _____ RETAIL NAME _____

RETAIL BASE: **\$39,628** MODEL: 30' Side Bath TWIN QUEEN QUEEN "Wardrobe" SALES CODE:
 (SFEAPR-13A) (SFEAPR-13J) (SFEAPR-13W) Stock _____
 Retail _____
 COLOR SCHEMES: Regatta Opt. 28 Stars & Stripes Opt. 22 CREDIT CODE:
 Falcon Opt. 26 America's Cup Opt. 24 COD _____
 Bank F.P. _____

OPTION PRICE	X	OPTION DESCRIPTION	OPTION NO.	REMARKS:
\$ 360		Wardrobe Model-Queen Bed	109874	
671		Aluminum Wheels	994230	
103		Spare Tire Bracket	994073	
180		Spare Tire & Wheel	109370	
97		Center Support Arm	109050	
1,192		C.S. Patio Awning 21' 4"	109036	
218		R.S. Rear Window Awning 3'	109038-02	
425		R.S. Front Window Awning 13' 4"	109796	
218		Front Window Awning 47"	109047-01	
218		Rear Window Awning 47"	109047-02	
419		Wrap Protectors	109325	
510		3-Piece Solar Grey Stone Guard	109326	
493		S.P. Solar Grey Rear Panoramic Windows (N/A w/"JW" Double Bed)	108457	
325		Skylight w/Shade in Galley Area	109885	
151		Skylight at Bath Area	109889	
166		Wood Blinds (Bedroom & Galley)(N/A 1000 Pkg.)	109461-30F	
245		Easy-Lift Blinds (N/A w/1000 Pkg.)	108065-30	
519		Wood Blinds Throughout Exc. Panoramics (N/A w/1000 Pkg.)	109461-07	
189		Pull Shades in Lounge & Bedroom	109424-30	
608		Bathroom Upgrade: Marble Lavatory Top & Brass Faucets & Hdw.	109501-02	
1,079		Excella 1000 Pkg. Includes: Exterior "1000" Castings, Easy-Lift Blinds in Bedroom & Galley, Tamarac Level, Screen Door Guard, Wood Blinds in Lounge & Dinette, Zip Dee Chairs (2), Riser Faucet, & 13,500 BTU Air Conditioner w/Elec. Controls	109255-30	
195		Deluxe Foam Mattress	109426-01 (A) 109426-04 (J)	
425		9" Built-In TV	109883-04	
122		Riser Faucet (Included in 1000 Pkg.)	109594	
109		Raised Oak Panel Inserts on Refrigerator	109314	
277		Planked Oak Galley Flooring	109428	
88		Electronic Controls on Air Conditioner (N/A 1000 Pkg.)	109595	
117		Convection Microwave w/3-Burner Cooktop w/Storage Drawers	109893-01	
55		Fan-Tastic Roof Vent w/Built-In Thermostat & Rain Sensor	109742-01	
<273>		Drawers In Lieu of Regular Microwave	109121-06	
262		8 Cu. Ft. 2-Way Auto. Refrigerator w/Ice Maker	109737	
169		Deluxe Tank Monitoring System w/LP Gauges	109434	
765		AM/FM Stereo w/C.D. Player & Power Amplifier	109744-02	
101		Cable TV/Telephone Hook-Up Pkg.	109132	
490		13" TV Shipped Loose in Unit	109785	
473		Fluorescent Lights (Recessed)	108417	
390		40# Aluminum Bottles w/Sight Gauges	109135	
293		30# Aluminum Bottles w/Sight Gauges	109134	
162		Water Faucet w/Purifier	109499	
115		TV Cabinet (No TV)	109975-04	